



**StepOuts**

**Step Solutions Inc**

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[www.stepouts.com](http://www.stepouts.com)

- The Need

- Most companies cannot afford to keep full time IT application development and support team in a current economy
- Average Senior Developer cost (salary + benefits) in US is around 65 to 80 dollars an hour. Consultant prices are even higher starting around 85+ an hour
- Limited knowledge & capabilities of existing IT staff

- Step Solutions Inc was originated in July 2008 to specifically address and resolve the issues of high development costs and complete optimization of development resources

**Who We Are**

- Step Solutions Inc Sites:
  - Headquarters:
    - Chicago, IL
  - Remote Offices:
    - Denver, CO
    - San Francisco, CA
    - Columbus, OH
    - Raeford, NC
  - Development & Innovations Center:
    - Vladimir, Russia
    - Omsk, Russia

**Who We Are**

- The Team

- We are rapidly growing and at this point Step Solutions Inc has a team of **26** people
  - 18 at the Development & Innovations Center in Russia
    - and reaching capacity of 30 by the end of the year
  - 8 in USA

Who We Are

- Technology

- We have capabilities to satisfy almost any kind of technical need
- Our primary focus are Microsoft based technologies. Most of our IT developers have extensive background developing Windows Applications, Web based applications using ASP.NET, AJAX, JavaScript, MS Sharepoint, open source systems like DotNetNuke and much more
- List of supported technologies
  - Microsoft Technologies: ASP.NET, WinForms, Windows Mobile Apps, Sharepoint, Open Source, AJAX, MS CRM & CMS
  - JAVA/J2EE/J2ME
  - Ruby on Rails
  - iPhone Apps
  - Twitter, Facebook & other social media apps

**What We Do**

- **Our Methodology**

- We believe in complete transparency

- Close & frequent communications either on-site or through web based technologies like GoToMeeting, Skype, IM and of course email & phone are a must
- Customer Portal - we developed a top of the line customer portal where clients can view and communicate about all the associated projects/tasks, can meet his/her development team and access itemized billing information
- Code Redundancy is done nightly and securely stored in the datacenter in North Carolina, USA

**What We Do**

- Agile Development Process

- StepOuts follow agile process when it comes to application development. By doing so we
  - streamline our development
  - eliminate unnecessary downtime
  - catch potential problems in their infant stages

- [http://en.wikipedia.org/wiki/Agile\\_software\\_development](http://en.wikipedia.org/wiki/Agile_software_development)

**What We Do**

- **Software Development**

- Our technical team has great experience in developing enterprise applications using cutting-edge technologies and development platforms

- We do short (a few days to a few months) as well as long term application development

- Our pricing is either a fixed cost project model or time & material pricing model

- **Application Management Outsourcing (AMO)**

- AMO is a complete development & support function offered by Step Solutions Inc.

- We can take over application maintenance and daily support

- We can architect & develop new enhancement & releases

- All of these for either fixed monthly cost or time & material pricing model

**What We Do**



- **Our Focus**

- We offer the convenience and security of working with a reliable U.S. corporation plus all the benefits of a highly affordable offshore outsource development team
- We established a direct link with Russian Academy of Sciences and as a result have complete access to an incredibly talented pool of IT resources
- We can easily scale up and/or down as demanded by our clients
- Our IT staff has average experience of 7 years
- Our clients have full/real-time visibility into their projects, issues, staff involved and billing via StepOuts web base customer portal

## **Why We Stand Out**